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[Philosophical and Mathematical Logic](#) Jan 29 2020 This book was written to serve as an introduction to logic, with in each chapter - if applicable - special emphasis on the interplay between logic and philosophy, mathematics, language and (theoretical) computer science. The reader will not only be provided with an introduction to classical logic, but to philosophical (modal, epistemic, deontic, temporal) and intuitionistic logic as well. The first chapter is an easy to read non-technical Introduction to the topics in the book. The next chapters are consecutively about Propositional Logic, Sets (finite and infinite), Predicate Logic, Arithmetic and Gödel's Incompleteness Theorems, Modal Logic, Philosophy of Language, Intuitionism and Intuitionistic Logic, Applications (Prolog; Relational Databases and SQL; Social Choice Theory, in particular Majority Judgment) and finally, Fallacies and Unfair Discussion Methods. Throughout the text, the author provides some impressions of the historical development of logic: Stoic and Aristotelian logic, logic in the Middle Ages and Frege's Begriffsschrift, together with the works of George Boole (1815-1864) and August De Morgan (1806-1871), the origin of modern logic. Since "if ..., then ..." can be considered to be the heart of logic, throughout this book much attention is paid to conditionals: material, strict and relevant implication, entailment, counterfactuals and conversational implicature are treated and many references for further reading are given. Each chapter is concluded with answers to the exercises. Philosophical and Mathematical Logic is a very recent book (2018), but with every aspect of a classic. What a wonderful book! Work written with all the necessary rigor, with immense depth, but without giving up clarity and good taste. Philosophy and mathematics go hand in hand with the most diverse themes of logic. An introductory text, but not only that. It goes much further. It's worth diving into the pages of this book, dear reader!

Paulo Sérgio Argolo

[Give Them an Argument](#) Apr 01 2020 Many serious leftists have learned to distrust talk of logic and logical fallacies, associated with right-wing "logicbros". This is a serious mistake. Unlike the neoliberal technocrats, who can point to social problems and tell people "trust us", the serious Left must learn how to argue and persuade. In Give Them an Argument, Ben Burgis arms his reader with the essential knowledge of formal logic and informal fallacies.

[Knowledge, Reality, and Value](#) Jul 05 2020 The world's best introduction to philosophy, Knowledge, Reality, and Value explains basic philosophical problems in epistemology, metaphysics, and ethics, such as: How can we know about the world outside our minds? Is there a God? Do we have free will? Are there objective values? What distinguishes morally right from morally wrong actions? The text succinctly explains the most important theories and arguments about these things, and it does so a lot less boringly than most books written by professors. "My work is all a series of footnotes to Mike Huemer." -Plato "This book is way better than my lecture notes." -Aristotle "When I have a little money, I buy Mike Huemer's books; and if I have any left, I buy food and clothes." -Erasmus Contents Preface Part I: Preliminaries 1. What Is Philosophy? 2. Logic 3. Critical Thinking, 1: Intellectual Virtue 4. Critical Thinking, 2: Fallacies 5. Absolute Truth Part II: Epistemology 6. Skepticism About the External World 7. Global Skepticism vs. Foundationalism 8. Defining "Knowledge" Part III: Metaphysics 9. Arguments for Theism 10. Arguments for Atheism 11. Free Will 12. Personal Identity Part IV: Ethics 13. Metaethics 14. Ethical Theory, 1: Utilitarianism 15. Ethical Theory, 2: Deontology 16. Applied Ethics, 1: The Duty of Charity 17. Applied

Ethics, 2: Animal Ethics 18. Concluding Thoughts Appendix: A Guide to Writing Glossary Michael Huemer is a professor of philosophy at the University of Colorado, where he has taught since the dawn of time. He is the author of a nearly infinite number of articles in epistemology, metaphysics, ethics, and political philosophy, in addition to seven other amazing and brilliant books that you should immediately buy.

[Logically Fallacious](#) Jun 27 2022 This book is a crash course in effective reasoning, meant to catapult you into a world where you start to see things how they really are, not how you think they are. The focus of this book is on logical fallacies, which loosely defined, are simply errors in reasoning. With the reading of each page, you can make significant improvements in the way you reason and make decisions. Logically Fallacious is one of the most comprehensive collections of logical fallacies with all original examples and easy to understand descriptions, perfect for educators, debaters, or anyone who wants to improve his or her reasoning skills. "Expose an irrational belief, keep a person rational for a day. Expose irrational thinking, keep a person rational for a lifetime." - Bo Bennett This 2021 Edition includes dozens of more logical fallacies with many updated examples.

[Jeremy Bentham](#) Dec 30 2019 Jeremy Bentham, the father of utilitarianism, not only created a philosophical system which sought a rational solution to the problems of ethics, but was also concerned with the practical application of his theories to social reforms, administration, education and the law. This reissued volume represents a comprehensive collection of essays on Bentham's work from J. S. Mill to the year of the book's first publication in 1974. The wide range of Bentham's concern and the varied reactions he provoked are well represented by the essays in this volume. It begins with Mill's famous appraisal of the virtues and deficiencies of the theory that had so much influence on his own, followed by the criticisms of perhaps the ablest of Bentham's (and Mill's) contemporary opponents, William Whewell. Bentham's psychology and analysis of human motivation is dealt with by John Watson, and in the editor's own essay on the thorny problem of the justification of the principle of utility, the whole question of the link between specific human desires and the general desire for pleasure is examined as a psychological as well as a logical problem. The seldom-considered subject of Bentham's logic and the way in which he anticipates in some respects the work of Frege and Wittgenstein is considered by H. L. A. Hart, who has also contributed a paper on the question of sovereignty. Bentham's Political Fallacies is examined by Professor Burns, and the Constitutional Code and its projection of Bentham's ideal republic as considered by Thomas Peardon makes interesting reading in the light of David Robert's analysis of the impact Bentham had on the Victorian administrative state. Finally, there is Wesley C. Mitchell's interesting paper on the notorious felicific calculus. The editor has written an extensive introduction which will prove useful not only to those unfamiliar with Bentham's writings but to those acquainted with only one aspect of his work. Philosophers, jurists and political scientists should all find something of interest in this collection.

[Logical Fallacy Monsters](#) Sep 06 2020 Logic seems like a simple thing. And yet, somehow, mistakes in logic happen all the time. But how do these mistakes, these "fallacies," happen? Maybe they are caused by a lack of knowledge. Maybe they are caused by a lack of critical thinking. Maybe they are caused by small monsters that live in people's heads, encouraging them to believe someone's lies, or maybe pick the easy, deceitful way to win a difficult argument. This book is about those monsters.

[The Law of Attraction](#) Sep 26 2019 Have you noticed that sometimes what you need just falls into place?

Perhaps you've met the perfect client or life partner merely by being at the right place at the right time. On the other hand, there are some people who find themselves in one terrible relationship after another or who seem unable to shake off their bad luck. These experiences are evidence of a very powerful force. It's called the Law of Attraction, and right now it's attracting people, jobs, situations, and relationships to you. The Law of Attraction can be defined as: I attract to my life whatever it is that I give my attention, energy, and focus to - whether positive or negative. Now, with this book, readers can learn how to use the Law of Attraction deliberately and integrate it into their daily life. By doing this, they will attract all they need to do, know, and have, so they can get more of what they want and less of what they don't want. With an easy-to-follow 3-step formula plus tips, tools, exercises, and scripts, LAW OF ATTRACTION shows readers how to: attract their ideal mate and ideal relationships; increase wealth and abundance; improve their business with more customers, clients, and referrals; discover their ideal job, true calling, or career - and more! THE SECRET opened the minds of readers to the power of positive thinking. LAW OF ATTRACTION is the book to guide you every step of the way towards getting the life you've always desired.

365 Daily Advocacy Tips Oct 27 2019 365 Advocacy Tips provides advocates across all legal fields with useful and effective practical tips on advocacy skills as they have developed over the years, including the impact of psychology, to ensure that it is of relevance to current practice. 365 Advocacy Tips is a text that all advocates, from beginner to experienced, can benefit from whether in civil, criminal or other proceedings. It is non-jurisdiction specific and relevant to advocates all over the world. The content includes a range of helpful quotes, points from psychology and also best practice points. This text includes brief snippets of useful information that provide a wide range of interesting pointers and hints. Unlike most texts on advocacy 365 Advocacy Tips provides an insight to psychology and how to break down the rules of argument and rhetoric. It also covers acronyms to help remember techniques, useful quotes from history and literature that can be used in cases and references to other texts both legal and non-legal. Examples of some of the tips that are included in this title are as follows * When questioning always remember to KISS: Keep it Short and Simple * In Cross-Examination aim to TELL the witness the answer you want rather than ASK for a response e.g. "You were at home, correct?" not "Were you at home?" * Never forget that correlation does not equal causation * Don't read out the entirety of your argument nor seek to memorise the totality of what you wish to convey. Instead a common helpful approach is to remember the introduction and the last paragraph. "Begin with the end in mind" is a useful concept to focus upon. * How an advocate dresses and presents themselves can be incredibly important. As one Judge puts it, "The burden of proof is on the advocate in the polyester suit". Sales and Marketing Highlights * Unique approach provides practical tips in an accessible format * Includes insight into relevant and related areas such as psychology * Excellent value for money * Non-jurisdictional approach gives world-wide appeal Author Biography Leslie Cuthbert, a part-time consultant and solicitor advocate for McCormacks Law, has a wealth of experience and carries out occasional freelance criminal defence work. The roles that Leslie currently undertakes include that of Part-Time Road User Charing Adjudicator, Consultant for Bond Solon Training, Consultant for Central Law Training, Tribunal Judge of the First Tier Tribunal (Mental Health), Managing Director of Independent Investigative Interviewing Limited, Independent Companies House Adjudicator, Independent Member of the Lord Chancellor's Advisory Committee for North East Essex Magistrates Courts, Crown Court Recorder for the South Eastern Circuit, Counsel for the International Criminal Court (ICC), International Criminal Tribunal for the former Yugoslavia (ICTY) and the Special Court for Sierra Leone (SCSL), Panel Chair of the Nursing and Midwifery Council's Conduct and Competence Committee, Appeals Officer for Community Interest Companies, Tribunal Judge of the First Tier Tribunal (Special Education Needs and Disability) and Visiting Professional Fellow in Criminal Investigation at University of Derby. *Informal Logical Fallacies* Oct 20 2021 Critical thinking is now needed more than ever. This accessible and engaging book provides the necessary tools to question and challenge the discourse that surrounds us—whether in the media, the classroom, or everyday conversation. Additionally, it offers readers a deeper understanding of the foundations of analytical thought. *Informal Logical Fallacies: A Brief Guide* is a systematic and concise introduction to more than fifty fallacies, from anthropomorphism and argumentum ad baculum, to reductionism and the slippery slope argument. This revised edition includes updated examples, exercises, and a new chapter on non-Western logical fallacies. With helpful definitions and

relevant explanations, the author guides the reader through the realms of fallacious reasoning and deceptive rhetoric. This is an essential guide to philosophical reflection and clear thinking.

The Second Media Age Jun 03 2020 This book examines the implications of new communication technologies in the light of the most recent work in social and cultural theory and argues that new developments in electronic media, such as the Internet and Virtual Reality, justify the designation of a "second media age".

Skeptic Jun 23 2019 Collected essays from bestselling author Michael Shermer's celebrated columns in Scientific American For fifteen years, bestselling author Michael Shermer has written a column in Scientific American magazine that synthesizes scientific concepts and theory for a general audience. His trademark combination of deep scientific understanding and entertaining writing style has thrilled his huge and devoted audience for years. Now, in *Skeptic*, seventy-five of these columns are available together for the first time; a welcome addition for his fans and a stimulating introduction for new readers.

Shipping Business Unwrapped Nov 08 2020 The shipping business is a lesser-known industry, but it is an extremely influential element in the global economy. This book provides a snapshot of the shipping business with micro-foundations from the perspectives of institutional and behavioural economics while uncovering hidden facts about the industry. Rather than spending a great deal of time reading many books or consulting costly advisors about fundamental issues, readers can quickly and easily find core concepts examined from multiple perspectives. They will certainly enjoy the engaging, narrative-driven content and learn many surprising truths about this fascinating business.

Simulation in Aviation Training Nov 28 2019 Simulations have been a fixture of aviation training for many years. Advances in simulator technology now enable modern flight simulation to mimic very closely the look and feel of real world flight operations. In spite of this, responsible researchers, trainers, and simulation developers should look beyond mere simulator fidelity to produce meaningful training outcomes. Optimal simulation training development can unquestionably benefit from knowledge and understanding of past, present, and future research in this topic area. As a result, this volume of key writings is invaluable as a reference, to help guide exploration of critical research in the field. By providing a mix of classic articles that stand the test of time, and recent writings that illuminate current issues, this volume informs a broad range of topics relevant to simulation training in aviation.

The Undoing Project Feb 09 2021 THE NEW INTERNATIONAL BESTSELLER FROM THE AUTHOR OF THE BIG SHORT AND FLASH BOYS 'A gripping account of how two psychologists reshaped the way we think ... What a story it is' Sunday Times 'You'll love it ... full of surprises and no small degree of tragedy' Tim Harford In 1969 two men met on a university campus. Their names were Daniel Kahneman and Amos Tversky. They were different in every way. But they were both obsessed with the human mind - and both happened to be geniuses. Together, they would change the way we see the world. 'An enchanted collaboration ... During the final pages, I was blinking back tears' The New York Times 'My favourite writer full stop. Engages both heart and brain like no other' Daily Telegraph 'Brilliant, a wonderful book, a masterclass' Spectator 'Psychology's Lennon and McCartney ... Lewis is exactly the storyteller they deserve' Observer

Essentials of Probability Theory for Statisticians Oct 08 2020 Essentials of Probability Theory for Statisticians provides graduate students with a rigorous treatment of probability theory, with an emphasis on results central to theoretical statistics. It presents classical probability theory motivated with illustrative examples in biostatistics, such as outlier tests, monitoring clinical trials, and using adaptive methods to make design changes based on accumulating data. The authors explain different methods of proofs and show how they are useful for establishing classic probability results. After building a foundation in probability, the text intersperses examples that make seemingly esoteric mathematical constructs more intuitive. These examples elucidate essential elements in definitions and conditions in theorems. In addition, counterexamples further clarify nuances in meaning and expose common fallacies in logic. This text encourages students in statistics and biostatistics to think carefully about probability. It gives them the rigorous foundation necessary to provide valid proofs and avoid paradoxes and nonsensical conclusions.

Fads and Fallacies in the Name of Science Apr 25 2022 Fair, witty appraisal of cranks, quacks, and quackeries of science and pseudoscience: hollow earth, Velikovsky, orgone energy, Dianetics, flying

saucers, Bridey Murphy, food and medical fads, and much more.

How To Do Things With Logic Workbook Dec 10 2020 In the past 15 years a host of critical thinking books have appeared that teach students to find flaws in the arguments of others by learning to detect a number of informal fallacies. This book is not in that tradition. The authors of this book believe that while students learn to become vicious critics, they still continue to make the very mistakes they criticize in others. Thus, this book has adopted the approach of teaching the construction of good arguments first and then introducing criticism as a secondary skill. Moreover, the emphasis of the book is not on learning to name fallacies, but on being able to identify weaknesses in an argument so as to be able to construct an effective critique of that argument. The book is accompanied by a workbook featuring a wealth of examples to help students acquire the material.

Just the Arguments Jul 29 2022 Does the existence of evil call into doubt the existence of God? Show me the argument. Philosophy starts with questions, but attempts at answers are just as important, and these answers require reasoned argument. Cutting through dense philosophical prose, 100 famous and influential arguments are presented in their essence, with premises, conclusions and logical form plainly identified. Key quotations provide a sense of style and approach. Just the Arguments is an invaluable one-stop argument shop. A concise, formally structured summation of 100 of the most important arguments in Western philosophy The first book of its kind to present the most important and influential philosophical arguments in a clear premise/conclusion format, the language that philosophers use and students are expected to know Offers succinct expositions of key philosophical arguments without bogging them down in commentary Translates difficult texts to core arguments Designed to provides a quick and compact reference to everything from Aquinas' "Five Ways" to prove the existence of God, to the metaphysical possibilities of a zombie world

EBOOK: Psychology: The Science of Mind and Behaviour, 4e Jun 15 2021 EBOOK: Psychology: The Science of Mind and Behaviour, 4e

How to Win Every Argument Jan 11 2021 In the second edition of this witty and infectious book, Madsen Pirie builds upon his guide to using - and indeed abusing - logic in order to win arguments. By including new chapters on how to win arguments in writing, in the pub, with a friend, on Facebook and in 140 characters (on Twitter), Pirie provides the complete guide to triumphing in altercations ranging from the everyday to the downright serious. He identifies with devastating examples all the most common fallacies popularly used in argument. We all like to think of ourselves as clear-headed and logical - but all readers will find in this book fallacies of which they themselves are guilty. The author shows you how to simultaneously strengthen your own thinking and identify the weaknesses in other people arguments. And, more mischievously, Pirie also shows how to be deliberately illogical - and get away with it. This book will make you maddeningly smart: your family, friends and opponents will all wish that you had never read it. Publisher's warning: In the wrong hands this book is dangerous. We recommend that you arm yourself with it whilst keeping out of the hands of others. Only buy this book as a gift if you are sure that you can trust the recipient.

Philosophy for A Level Nov 20 2021 Philosophy for A Level is an accessible textbook for the new 2017 AQA Philosophy syllabus. Structured closely around the AQA specification this textbook covers the two units, Metaphysics of God and Metaphysics of Mind, in an engaging and student-friendly way. With chapters on 'How to do philosophy', exam preparation providing students with the philosophical skills they need to succeed, and an extensive glossary to support understanding, this book is ideal for students studying philosophy. Each chapter includes: argument maps that help to develop students' analytical and critical skills comprehension questions to test understanding discussion questions to generate evaluative argument explanation of and commentary on the AQA set texts 'Thinking harder' sections cross-references to help students make connections bullet-point summaries of each topic. The companion website hosts a wealth of further resources, including PowerPoint slides, flashcards, further reading, weblinks and handouts, all structured to accompany the textbook. It can be found at www.routledge.com/cw/alevelphilosophy.

The Case for Animal Experimentation Mar 13 2021 Discusses animal rights and the morality of animal experiments, suggests ethical guidelines for the use of animals as test subjects, and identifies irrational

attitudes towards animals

The Philosophy of Debt Mar 01 2020 I owe you a dinner invitation, you owe ten years on your mortgage, and the government owes billions. We speak confidently about these cases of debt, but is that concept clear in its meaning? This book aims to clarify the concept of debt so we can find better answers to important moral and political questions. This book seeks to accomplish two things. The first is to clarify the concept of debt by examining how the word is used in language. The second is to develop a general, principled account of how debts generate genuine obligations. This allows us to avoid settling each case by a bare appeal to moral intuitions, which is what we seem to currently do. It requires a close examination of many institutions, e.g. money, contract law, profit-driven finance, government fiscal operations, and central banking. To properly understand the moral and political nature of debt, we must understand how these institutions have worked, how they do work, and how they might be made to work. There have been many excellent anthropological and sociological studies of debt and its related institutions. Philosophy can contribute to the emerging discussion and help us to keep our language precise and to identify the implicit principles contained in our intuitions.

Mastering Logical Fallacies Sep 18 2021 Discover how to verbally outwit your opponents at every turn of phrase WARNING: You'll never watch the news, read a magazine, or view a movie the same again. Would you like to discover the secrets politicians, lawyers, writers, religious figures, and the media use to make false arguments sound real? Do you get infuriated when a spouse or friend uses misleading words to prove their points in arguments? Would you like to discover exactly what to say and how to say it when false logic presents itself? If you answered yes-then this book is exactly what you've been waiting for! In Mastering Logical Fallacies you'll learn the art of effective rhetoric. We'll cover a variety of fallacies (especially the most popular ones used today) and show you how they operate with real world examples. You'll learn the secret structure-or non-structure-of some of the most pernicious and false arguments ever made. We'll also show you how to defend against such outrageous claims. Soon enough people won't spew their propaganda around you-because they know you'll spot holes in it. Download this book today and discover: How to spot circular logic and nip it in the bud How to form credible arguments with sound reasoning How to win every family argument How to spot appeals to emotion and counter them The straw man argument Fallacious "science vs. religion" arguments How fallacies are used and abused in politics Fallacies used in gun legislation Fallacies used in healthcare How to never fall prey to unscrupulous politicians or businessmen again And much, much more! So go ahead-Download this book today and acquire masterful rhetoric and a true sleight of mouth!

30 More Fallacies May 27 2022 30 Fallacies is a companion book for 42 Fallacies. 42 Fallacies is not, however, required to use this book. It provides concise descriptions and examples of thirty common informal fallacies. Accent, Fallacy of Accident, Fallacy of Amphiboly, Fallacy of Appeal to Envy Appeal to Group Identity Appeal to Guilt Appeal to Silence Appeal to Vanity/Elitism Argumentum ad Hitlerum Complex Question Confusing Explanations and Excuses Cum Hoc, Ergo Propter Hoc Equivocation, Fallacy of Fallacious Example Fallacy Fallacy Historian's Fallacy Illicit Conversion Incomplete Evidence Moving the Goal Posts Oversimplified Cause Overconfident Inference from Unknown Statistics Pathetic Fallacy Positive Ad Hominem Proving X, Concluding Y Psychologist's fallacy Rationalization Reification, Fallacy of Texas Sharpshooter Fallacy Victim Fallacy Weak Analogy

Deadly Paradigms May 03 2020 Michael Shafer argues that American policymakers have fundamentally misperceived the political context of revolutionary wars directed against American clients and that because American attempts at counterinsurgency were based on faulty premises, these efforts have failed in virtually every instance. Originally published in 1988. The Princeton Legacy Library uses the latest print-on-demand technology to again make available previously out-of-print books from the distinguished backlist of Princeton University Press. These editions preserve the original texts of these important books while presenting them in durable paperback and hardcover editions. The goal of the Princeton Legacy Library is to vastly increase access to the rich scholarly heritage found in the thousands of books published by Princeton University Press since its founding in 1905.

Carnivorous Nights Jul 25 2019 Comic travel writing in the tradition of Bill Bryson, the first mainstream book about Tasmania is perfect for armchair explorers and nature lovers. Along with descriptions of bizarre

species and Tasmania's surprising history, the book is laced with Rockman's evocative artwork--originally crafted from organic materials picked up on this postmodern safari.

Bad Arguments Aug 30 2022 A timely and accessible guide to 100 of the most infamous logical fallacies in Western philosophy, helping readers avoid and detect false assumptions and faulty reasoning You'll love this book or you'll hate it. So, you're either with us or against us. And if you're against us then you hate books. No true intellectual would hate this book. Ever decide to avoid a restaurant because of one bad meal? Choose a product because a celebrity endorsed it? Or ignore what a politician says because she's not a member of your party? For as long as people have been discussing, conversing, persuading, advocating, proselytizing, pontificating, or otherwise stating their case, their arguments have been vulnerable to false assumptions and faulty reasoning. Drawing upon a long history of logical falsehoods and philosophical flubs, *Bad Arguments* demonstrates how misguided arguments come to be, and what we can do to detect them in the rhetoric of others and avoid using them ourselves. Fallacies—or conclusions that don't follow from their premise—are at the root of most bad arguments, but it can be easy to stumble into a fallacy without realizing it. In this clear and concise guide to good arguments gone bad, Robert Arp, Steven Barbone, and Michael Bruce take readers through 100 of the most infamous fallacies in Western philosophy, identifying the most common missteps, pitfalls, and dead-ends of arguments gone awry. Whether an instance of sunk costs, is ought, affirming the consequent, moving the goal post, begging the question, or the ever-popular slippery slope, each fallacy engages with examples drawn from contemporary politics, economics, media, and popular culture. Further diagrams and tables supplement entries and contextualize common errors in logical reasoning. At a time in our world when it is crucial to be able to identify and challenge rhetorical half-truths, this book helps readers to better understand flawed argumentation and develop logical literacy. Unrivaled in its breadth of coverage and a worthy companion to its sister volume *Just the Arguments* (2011), *Bad Arguments* is an essential tool for undergraduate students and general readers looking to hone their critical thinking and rhetorical skills.

To Be Honest Aug 25 2019 A memoir of "great wit and irony" about growing up in a family fanatically devoted to honesty, and navigating what came next (Publishers Weekly, starred review). If you're like most people, you probably lied today. It may have been a small one, some insignificant falsehood meant to protect someone's feelings or guard your true thoughts. Now imagine if your parents ingrained in you a compulsion to never, under any circumstances, withhold the truth or fail to speak your mind. It might be wonderfully freeing. Everyone else might not appreciate it so much. *To Be Honest* is Michael Leviton's extraordinary account of being raised in a family he calls a "little honesty cult." For young Michael, his parents' core philosophy felt liberating. He loved "just being honest." By the time he was twenty-nine years old, Michael had told only three "lies" in his entire life. But this honesty had consequences—in friendships, on dates, and at job interviews. And when honesty slowly poisoned a great romance, Michael decided there had to be something to lying after all. He set himself the task of learning to be as casually dishonest as the rest of us.

Cognitive Illusions Dec 22 2021 *Cognitive Illusions* investigates a wide range of fascinating psychological effects in the way we think, judge and remember in our everyday lives. At the beginning of each chapter, leading researchers in the field introduce the background to phenomena such as illusions of control, overconfidence and hindsight bias. This is followed by an explanation of the experimental context in which these illusions can be investigated and a theoretical discussion drawing conclusions about the wider implications of these fallacy and bias effects. Written with researchers and instructors in mind, this tightly edited, reader-friendly text provides both an overview of research in the area and many lively pedagogic features such as chapter summaries, further reading lists and suggestions for classroom demonstrations.

Apocalypse Never Mar 25 2022 Now a National Bestseller! Climate change is real but it's not the end of the world. It is not even our most serious environmental problem. Michael Shellenberger has been fighting for a greener planet for decades. He helped save the world's last unprotected redwoods. He co-created the predecessor to today's Green New Deal. And he led a successful effort by climate scientists and activists to keep nuclear plants operating, preventing a spike of emissions. But in 2019, as some claimed "billions of people are going to die," contributing to rising anxiety, including among adolescents, Shellenberger decided that, as a lifelong environmental activist, leading energy expert, and father of a teenage daughter,

he needed to speak out to separate science from fiction. Despite decades of news media attention, many remain ignorant of basic facts. Carbon emissions peaked and have been declining in most developed nations for over a decade. Deaths from extreme weather, even in poor nations, declined 80 percent over the last four decades. And the risk of Earth warming to very high temperatures is increasingly unlikely thanks to slowing population growth and abundant natural gas. Curiously, the people who are the most alarmist about the problems also tend to oppose the obvious solutions. What's really behind the rise of apocalyptic environmentalism? There are powerful financial interests. There are desires for status and power. But most of all there is a desire among supposedly secular people for transcendence. This spiritual impulse can be natural and healthy. But in preaching fear without love, and guilt without redemption, the new religion is failing to satisfy our deepest psychological and existential needs.

Critical Inquiry Feb 21 2022 This informative book is a necessary companion for anyone seeking to uncover the secret of successful persuasion: to organize, construct, and communicate arguments. It is at once comprehensive and accessible, an authoritative guide to logical thinking and effective communication. First, the text defines the nature and uses of argument, explaining how to read argument carefully. Such analysis then requires the student to reconstruct arguments in his or her own words. Finally, the reader is taught how to create a critical, reasoned response, thus constructing his or her own argument. To increase its accessibility and expand its range of application, *Critical Inquiry* uses (in addition to textual examples) advertisements from print media as "texts" for applying its principles to subjects outside the traditional mode of academic presentation. Throughout, carefully selected reading questions and exercises pace the reader and ensure that the material is securely grasped and successfully applied.

42 Fallacies Nov 01 2022 This book presents descriptions and examples of 42 common informal fallacies: Ad Hominem Ad Hominem Tu Quoque Appeal to the Consequences of a Belief Appeal to Authority Appeal to Belief Appeal to Common Practice Appeal to Emotion Appeal to Fear Appeal to Flattery Appeal to Novelty Appeal to Pity Appeal to Popularity Appeal to Ridicule Appeal to Spite Appeal to Tradition Begging the Question Biased Generalization Burden of Proof Circumstantial Ad Hominem Fallacy of Composition Confusing Cause and Effect Fallacy of Division False Dilemma Gambler's Fallacy Genetic Fallacy Guilt by Association Hasty Generalization Ignoring a Common Cause Middle Ground Misleading Vividness Peer Pressure Personal Attack Poisoning the Well Post Hoc Questionable Cause Red Herring Relativist Fallacy Slippery Slope Special Pleading Spotlight Straw Man Two Wrongs Make a Right

The Tyranny of Merit Aug 06 2020 A TLS, GUARDIAN AND NEW STATESMAN BOOK OF THE YEAR 2020 The new bestseller from the acclaimed author of *Justice* and one of the world's most popular philosophers "Astute, insightful, and empathetic...A crucial book for this moment" Tara Westover, author of *Educated* These are dangerous times for democracy. We live in an age of winners and losers, where the odds are stacked in favour of the already fortunate. Stalled social mobility and entrenched inequality give the lie to the promise that "you can make it if you try". And the consequence is a brew of anger and frustration that has fuelled populist protest, with the triumph of Brexit and election of Donald Trump. Michael J. Sandel argues that to overcome the polarized politics of our time, we must rethink the attitudes toward success and failure that have accompanied globalisation and rising inequality. Sandel highlights the hubris a meritocracy generates among the winners and the harsh judgement it imposes on those left behind. He offers an alternative way of thinking about success - more attentive to the role of luck in human affairs, more conducive to an ethic of humility, and more hospitable to a politics of the common good.

Paradoxes from A to Z Apr 13 2021 'This sentence is false'. Is it? If a hotel with an infinite number of rooms is fully occupied, can it still accommodate a new guest? How can we have emotional responses to fiction, when we know that the objects of our emotions do not exist?

What Money Can't Buy Jul 17 2021 Should we pay children to read books or to get good grades? Is it ethical to pay people to test risky new drugs or to donate their organs? What about hiring mercenaries to fight our wars, outsourcing inmates to for-profit prisons, auctioning admission to elite universities, or selling citizenship to immigrants willing to pay? Isn't there something wrong with a world in which everything is for sale? In recent decades, market values have crowded out nonmarket norms in almost every aspect of life—medicine, education, government, law, art, sports, even family life and personal relations. Without quite realizing it, Sandel argues, we have drifted from having a market economy to being

a market society. In *What Money Can't Buy*, Sandel examines one of the biggest ethical questions of our time and provokes a debate that's been missing in our market-driven age: What is the proper role of markets in a democratic society, and how can we protect the moral and civic goods that markets do not honour and money cannot buy?

Mastering Logical Fallacies Sep 30 2022 "If I have learned anything in ten years of formal debating, it is that arguments are no different: without a good understanding of the rules and tactics, you are likely to do poorly and be beaten."--HENRY ZHANG, President of the Yale Debate Association Your argument is valid and you know it; yet once again you find yourself leaving a debate feeling defeated and embarrassed. The matter is only made worse when you realize that your defeat came at the hands of someone's abuse of logic--and that with the right skills you could have won the argument. The ability to recognize logical fallacies when they occur is an essential life skill. *Mastering Logical Fallacies* is the clearest, boldest, and most systematic guide to dominating the rules and tactics of successful arguments. This book offers methodical breakdowns of the logical fallacies behind exceedingly common, yet detrimental, argumentative mistakes, and explores them through real life examples of logic-gone-wrong. Designed for those who are ready to gain the upper hand over their opponents, this master class teaches the necessary skills to identify your opponents' misuse of logic and construct effective, arguments that win. With the empowering strategies offered in *Mastering Logical Fallacies* you'll be able to reveal the slight-of-hand flaws in your challengers' rhetoric, and seize control of the argument with bulletproof logic.

EBOOK: Psychology: The Science of Mind and Behaviour Aug 18 2021 *Psychology: The Science of Mind and Behaviour* is here with a new, fully updated and revised third edition. Bringing new developments in the field and its renowned pedagogical design, the third edition offers an exciting and engaging introduction to the study of psychology. This book's scientific approach, which brings together international research, practical application and the levels of analysis framework, encourages critical thinking about psychology and its impact on our daily lives. Key features: Fully updated research and data throughout the book as well as increased cross cultural references Restructured Chapter 3 on Genes, Environment and Behaviour, which now starts with a discussion of Darwinian theory before moving on to Mendelian genetics Core subject updates such as DSM-5 for psychological disorders and imaging techniques on the brain are fully integrated Revised and updated Research Close Up boxes Current Issues and hot topics such as, the study of happiness and schizophrenia, intelligence testing, the influence of the media and conflict and terrorism are discussed to prompt debates and questions facing psychologists today New to this edition is Recommended Reading of both classic and contemporary studies at the end of chapters Connect™ Psychology: a digital teaching and learning environment that improves performance over a variety of critical outcomes; easy to use and proven effective. LearnSmart™: the most widely used and intelligent adaptive learning resource that is proven to strengthen memory recall, improve course retention and boost grades. SmartBook™:

Fuelled by LearnSmart, SmartBook is the first and only adaptive reading experience available today.

Logical Fallacies May 15 2021 Have you ever found yourself in an argument that you know you could have won but didn't because you couldn't find a way to poke a hole in their reasoning? Maybe you instead delivered an argument you thought was sound, only to have your opposition demonstrate flaws in your reasoning. *Logical Fallacies: The Ultimate Guide to Dealing with Bad Arguments* is the resource you need to improve your debate skills. This book will provide an extensive list of common logical fallacies along with an explanation of the flaws in their reasoning. If you want to master your skills in argument, this book will prove to be an invaluable resource to help you reach your goal. Learn the proper structure of a logical argument, as well as how this applies to logical fallacies, to understand the reason the logic is flawed. Once the reader understands the principles of argument, we can move on to practical examples. This book will demonstrate over 75 logical fallacies, providing you with many different opportunities to apply this knowledge. After reading the explanations and examples for each fallacy, you will feel confident in your ability to recognize and counter these common flawed arguments. By understanding these logical fallacies, you will be able to speak with greater confidence in your own reasoning and be ready to counter the flawed reasoning of your opponent. With this book as your guide, we will discuss the following: Learn what a logical fallacy is Learn the proper structure of a logical argument Over 75 examples common logical fallacies Explanations of the fallacies, and the flaws in their logic Examples that demonstrate the fallacies being used Ways to counter these flawed arguments

If A, Then B Jan 23 2022 While logical principles seem timeless, placeless, and eternal, their discovery is a story of personal accidents, political tragedies, and broad social change. *If A, Then B* begins with logic's emergence twenty-three centuries ago and tracks its expansion as a discipline ever since. It explores where our sense of logic comes from and what it really is a sense of. It also explains what drove human beings to start studying logic in the first place. Logic is more than the work of logicians alone. Its discoveries have survived only because logicians have also been able to find a willing audience, and audiences are a consequence of social forces affecting large numbers of people, quite apart from individual will. This study therefore treats politics, economics, technology, and geography as fundamental factors in generating an audience for logic—grounding the discipline's abstract principles in a compelling material narrative. The authors explain the turbulent times of the enigmatic Aristotle, the ancient Stoic Chrysippus, the medieval theologian Peter Abelard, and the modern thinkers René Descartes, David Hume, Jeremy Bentham, George Boole, Augustus De Morgan, John Stuart Mill, Gottlob Frege, Bertrand Russell, and Alan Turing. Examining a variety of mysteries, such as why so many branches of logic (syllogistic, Stoic, inductive, and symbolic) have arisen only in particular places and periods, *If A, Then B* is the first book to situate the history of logic within the movements of a larger social world. *If A, Then B* is the 2013 Gold Medal winner of Foreword Reviews' IndieFab Book of the Year Award for Philosophy.